



Join our team as a

BUSINESS DEVELOPMENT OFFICER

Fintech | Software Solutions

Salary negotiable | Medical aid contribution

REQUIREMENTS

- Qualification in Sales and or Marketing Management
- Own reliable vehicle and valid drivers license
- A proven track record in selling complex software solutions
- 3 – 5 years experience in the Fintech and/or software solutions industry

DUTIES

- Develop and grow business relationships across all industries
- Knowledge of customer onboarding and verifications platforms
- Monitoring and analysing current market conditions and trends
- Identify new business opportunities whilst ensuring customer retention

ABOUT OUR GROUP

Vision

We enable sustainable business by reducing risk and increasing revenue.

Mission

Empowering people and businesses to safely transact in innovative ways.

Values

- | | |
|---------------------|------------|
| Customer First | Teamwork |
| Respect & Integrity | Innovation |
| Excellence | |

Why work for us?

- | | |
|--------------------------------|----------------------|
| Industry leaders | Birthday bonuses |
| Annual awards function | Study support |
| Fun teambuilding events | Excellent leadership |
| Employee recognition awards | A family environment |
| Long term growth opportunities | |

About us

We showed a 46% annual growth in 2021 in the digital verifications and payments solutions industry. Our solution driven environment is not only extremely fast paced and Agile but maintains exceptionally high standards.